

MINUTES OF VENDORS MEET HELD ON DT. 26.09.2022 AT 4:00 PM AT CONFERENCE HALL, LEVEL-3, KOYLA BHAWAN, BCCL HQ:-

AGENDA:

A Vendors meet was organized by BCCL on Dt. 26.09.2022 at 4:00 PM at Conference Hall, Level-3, Koyla Bhawan. The agenda for the meeting was as follows:-

1. Apprising the prospective bidders in respect of the following: -
 - a) Recent modifications in CMM
 - b) Common mistakes made by bidders during bidding process.
2. To address the problems faced by prospective bidders and working contractors.

PROCEEDINGS:-

- The prospective bidders were briefed about the following by BCCL Management:-
 1. Recent changes in CMM for Transportation and Hired-HEMM along with some recent introductions such as 'Local Content', 'Bidder's Space', 'Site Change Clause', 'Undertaking as per Annexure-IX', etc.
 2. Common mistakes made at the time of bidding and how to avoid such mistakes.
 3. Recent changes in CMM for MDO and Global Contracts.
- At last an interactive Q&A session was held between the prospective bidders and BCCL Management.

ISSUES RAISED BY PROSPECTIVE BIDDERS :

- a) During Covid-19 pandemic period, the Performance Security deposit was reduced from 5% to 3%. However, some Areas of BCCL have not yet taken the same into consideration.
- b) As per current provision, the retention money deducted from RA Bills of Contractors is refunded after 150 days of completion of work. However the period of 150 days is very long and unjust, specifically in case of short term contracts.
- c) The time period of 7 days, provided to bidders for submission of shortfall documents is not sufficient and the same may be increased, if possible.
- d) At the time of Bidding, the SOR registered bidders have to submit the same documents which were submitted by them at the time of registration with BCCL. A system may be formulated wherein at the time of bidding, the SOR registered bidders don't have to submit the same documents which have already been submitted by them at the time of SOR registration.
- e) The NIT/Bid Documents should be made more transparent and concise for better understanding of Bidders.

- f) The NIT/TD should be formulated to ensure maximum extraction of coal.
- g) Evaluation criteria of NIT should include provisions to prefer bid which generate maximum revenue to BCCL.
- h) The Clause for releasing the Payment to Contractor as per the Stripping Ratio is a major bottleneck in production of coal as per increasing demand. The same should be looked into and amended, if possible.

SUGGESTIONS/ INITIATIVES BY BCCL MANAGEMENT:-

- a) BCCL management apprised the bidders that the NIT/Bid Document formulated by BCCL is governed by the Contract Management Manual and Guidelines for e-Procurement of Works and Services, as circulated by Coal India Ltd. However, BCCL management assured to address the above issues raised by the prospective bidders, wherever possible.
- b) BCCL management advised the bidders/ working contractors to their put forward their grievances either electronically (via e-mail/ BCCL Samadhan portal) or via Hard Copy to the concerned Area/Department. The Bidders/Working Contractors were also assured for speedy redressal of their grievances, wherever possible.
- c) BCCL management apprised the prospective bidders regarding Pradhan Mantri Kaushal Vikas Yojana under which BCCL provides industry-relevant technical skill training to a large number of candidates. BCCL management further requested the bidders/ working outsourcing contractors to provide job opportunities to such candidates, if possible.