



BHARAT COKING COAL LIMITED
(A Subsidiary of Coal India Ltd.)
Office of the General Manager (MM)
Koyla Bhavan : DHANBAD

GRAM: KOKINGKOL
FAX : (0326) 2230183
TEL: (0326) 2230181
All jurisdictions at Dhanbad Court only.

Ref: Pur/540000/Lubricant/RC/10-11/54

Dt.18/07/2011

M/S Asianol Lubricants Limited,
7B Pretoria Street,
Kolkata - 700 071.
(Fax No: 033 22827278)

Sub: Rate Contract for supply of Lubricants for E&M, HEMM &
Ancillary Equipments use in BCCL

Ref: i) Tender No. Pur/540000/Lubricant/RC/10-10/opened on 29.04.11.
ii) Your offer No. ALL/BCCL/DHN/KR/001 Dt. 25th April, 2011
iii) Your letter no. ALL/KR/2011-12/091 Dt. 8th June, 2011

Dear Sir,

With reference to above, we are pleased to enter into a Rate Contract with you for the supply of the following grades of lubricants to all Areas/Projects of BCCL as per specifications, rates applicable for the supplies made during the respective periods and at the terms and conditions detailed hereunder:

NIT Sr/no.	Grades of Lubricant or its equivalent	Quoted L/1 Basic Price	Level	SN 500	BS 150	Basic Rate for July 2011- SEPT 2011 as per Price Variation Clause
25	SERVO GREASE MP	95.00	1	100%	0%	104.87
26	SERVO GREASE WB	70.00	1	100%	0%	79.87
27	SERVO GEM EP 2	75.00	1	100%	0%	84.87

Terms and conditions:

- Rate Contract:** This is a Rate Contract for supply of various grades of lubricants to all Areas/Projects of BCCL. The quantity to be supplied during the currency of this Rate Contract is not fixed and shall be on as and when required basis as confirmed by the DDOs from time to time. But delivery must be completed within 8 weeks from the date of order against R/C.
- Validity of the RateContract:-** The Rate Contract shall be valid for a period of 02 years with effect from 18.07.2011.
- Basis of Price:** FOR destination. The above prices shall be variable, throughout the currency of the Rate Contract as per Price Variation Clause detailed at Clause 04.

04. **Price variation clause** Prices offered against this Rate Contract shall be variable . The price variation shall be based on the base oil prices of SN 500 and BS 150 as per prices circulated by M/s. Indian Oil Corporation and with a ceiling limit of +/- 35%. The basic prices of finished product offer/agreed against this Rate contract are based on the quarterly average of the Base Oil Prices of SN 500 and BS 150 as per the prices circulated by M/s. IOC ruling in the quarter prior to the month of tender opening with details as under:-

Base oil price details	SN 500 (In Rs)	BS 150 (In Rs)
Base Oil Reference Rates (Quoted against Tender)	69.89	86.73
Base Oil Reference Rates (for April 2011 –June 2011)	79.76	96.37

The RC prices shall be revised (escalation/reduction) on quarterly basis (letters will be issued subsequently for each quarter by MM Department, BCCL Hqrs.), which will be worked out on the basis of the quarterly average of the Base Oil prices of SN 500 and BS 150 as per price circulated by M/s. IOC ruling in the quarter prior to the month of price revision. The price variation is worked out based on the following formula:

$$P_1 = P_q + (BO_1 - (BO_q))$$

Where

P₁ = Price of finished product applicable for the quarter in Rs / Ltr./Kg

P_q = Price of finished product as offered/agreed in this tender in Rs/Ltr based on the quarterly average on the Base Oil prices of SN 500 and BS 150 as per prices circulated by M/s. IOC ruling the quarter prior to month of tender opening.

BO₁ = The quarterly average of the combined Base Oil prices of SN 500 and BS 150 Rs./Ltr. Ex-Haldia as per prices circulated by M/s. IOC ruling in the quarter prior to the month of price revision.

BO_q = The quarterly average of the combined Base Oil prices of SN 500 and BS 150 Rs./Ltr. Ex-Haldia as per prices circulated by M/s. IOC ruling in the quarter prior to month of tender opening.

Base oil prices for drums will be taken as reference. Base Oil prices for the Price Variation Formula will be average per litre price of the quarter will be applicable i.e. if tender is submitted in the month of September, average Base Oil price in drum of June/July/August will be taken as reference. If tender is finalized in December, the price from December to February will be difference in average per litre price of June-august & September-November as per the level will be applicable.

BO₁ item-wise will be arrived as under:

% of base oil constituent SN500 in the specific item X (multiplied by) quarterly average of the Base Oil Prices of SN 500 as per prices circulated by M/s. IOC ruling in the quarter prior to the month of price revision + (plus) % of base oil constituent BS 150 in that specific item X (multiplied by) quarterly average of Base Oil price of BS 150 as per prices circulated by M/s. IOC ruling in the quarter prior to the month of price revision.

BO_q item-wise will be arrived as under:

% of base oil constituent SN500 in the specific item X (multiplied by) quarterly average of the Base Oil Prices of SN 500 as per prices circulated by M/s. IOC ruling in the quarter prior to the month of tender opening + (plus) % of base oil constituent BS 150 in that specific item X (multiplied by) quarterly average of Base Oil price of BS 150 as per prices circulated by M/s. IOC ruling in the quarter prior to the month of tender opening.

The prices of Base Oil SN 500 and BS 150 as circulated by M/s. IOC shall be on ex-Haldia basis per litre in “Drum”.

05. **Excise Duty including Education Cess:** Payable extra as legally leviable at the time of supply against documentary evidence. Applicable rates of E.D., Ed. Cess & SHE are 14.42%.

06. **CST:** CST will be paid extra as applicable at the time of supply against CST Invoice. Present rate is 2%.

07. **Freight:-** @ Rs. 2/-(Two) per Kg.

08. **Packing, Forwarding, & Insurance charges:** Inclusive

09. **Delivery:** Delivery shall be governed as per supply order to be placed by Direct Demanding Officer (DDO) as and when required basis but not later than within 15 (Fifteen) days from the date of receipt of order.

10. **Payment term:** 100% payment will be made within 21 (Twenty one) days of receipt and acceptance of material or from date of receipt of bill, whichever is later.

11. **Direct Demanding Officers (DDO):** Orders against this Rate Contract shall be placed as and when required by the DDOs as detailed here under:

a) GMs – All Areas/Projects of BCCL, CGM, Washery Division, BCCL, Saraidhela

b) GM (MM), GM (Excvn), CGM (E&M), GM (Admn), GM (Workshop/CHP), Koyla Bhawan.

12. **Consignee:** As confirmed by the respective DDOs in the Purchase Orders placed against this Rate Contract.

13. **Paying Authority:** Associate Finance of the respective DDOs of Areas/Projects. For orders placed by the H.Q Paying Authority to be as given in the Purchase Order.

14. **Security Deposit:** Exempted being Public Sector Undertaking.

15. **Submission of Bill:** 100% bill in four copies duly pre-receipted should be submitted to the Paying Authority through the Consignee.

16. **Inspection & Test:**

i) The purchaser or its authorized representative shall have the right to inspect and/or to test the goods to confirm their conformity to the contract. The purchaser shall notify the supplier in writing of the identity of any representative retained for these purposes.

ii) If the inspections and tests is conducted on the premises of the supplier or its subcontractor(s) at point of delivery and/or at the goods final destination when conducted on the premises of the supplier or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the purchaser.

iii) Should any inspected or tested Goods fail to conform to the specifications, the purchaser may reject them and the supplier shall replace the rejected goods and make all alternatives necessary to meet specification requirements free of cost to the Purchaser.

iv) The materials will be inspected on arrival at site by the authorized representative of consignee, which will be considered as final.

v) Nothing in these documents shall in any way release the supplier from any warranty or other obligations under this contract.

17. **Packing:**

i) Supply should be made in new non-returnable steel barrels of capacity 210 liters in case of Oils and 180 / 182 Kgs in case of Greases. The consignment should be securely packed as per standard trade practices/ISS to withstand the rigorous of

transport to prevent any loss/damages or pilferages in transit. The packing should conform the requirements of the carriers till the consignments reach the destination.

- ii) Each Drum should carry an embossment/engraving/print or order placing Area/Project's name and also the grade of content, batch no., year/date of manufacture, net weight and maker's name

18. Liquidated Damages Clause : Delay in execution of order would entail imposition of Liquidated Damages as below:

In case of failure to deliver the materials as per delivery period, BCCL reserves the right to any or all the following:

- a) To recover from successful tenderer, as agreed liquidated damages, a sum not less than 0.5% (half percentage) of the price of the stores which successful tenderer has not been able to supply (for this purpose part of a unit supplied will not be considered) as aforesaid for each week or part of a week during which the delivery of such stores may be in arrears limited to 10%. Where felt necessary the limit of 10% can be increased to 15% at the discretion of Head of the Materials Management Division.
- b) To purchase elsewhere, after due notice to the successful tenderer on the account and at the risk of the defaulting supplier the stores not supplied or others of a similar description without canceling the supply order in respect of consignment not yet due for supply or
- c) To cancel the supply order or a portion thereof, and if so desired to purchase the store at the risk and cost of the defaulting supplier and also
- d) To extend the period of delivery with or without penalty as may be considered fit and proper. The penalty, if imposed shall not be more than the agreed liquidated damages referred to in clause (a) above.
- e) To encash any Bank guarantee which is available for recovery of the penalty or
- f) To forfeit the security deposit full or in part.
- g) Whenever under the contract a sum of money is recoverable from and payable by the supplier, BCCL shall be entitled to recover such sum by appropriating, in part or whole by deducting any sum or which at any time thereafter may be due to the successful tenderer in this or any other contract with Bharat Coking Coal Ltd. or any subsidiary of Coal India Ltd. Should this sum be not sufficient to cover the full amount recoverable, the successful tenderer shall pay BCCL on demand the remaining amount. The supplier shall not be entitled to any gain under this clause.

19. Price Fall Clause:

- i) The prices charged for the stores supplied under the contract by the supplier shall in no event exceed the lowest price at which the supplier offer to sell the stores of identical description to any other organization from date of offer till completion of supply under the contract.
- ii) If at any time during the said period the supplier offers lower sale price of such stores to any other organization at a price lower than the price chargeable under this contract, the supplier shall forthwith notify such reduction or sale to the consignee concerned under intimation to CGM (MM), Bharat Coking Coal Limited, Commercial Block, Level -III, Koyla Bhawan, Koyla Nagar, Dhanbad and the price payable under the contract for the stores supplied after the date of coming into force of such reduction or sale, shall stand correspondingly reduced. The above stipulated will not, however apply to exports by the supplier.

20. Parallel Rate Contract: BCCL reserves the right to conclude the Rate Contract with other firms and also reserves the right to purchase any item quantity from outside this Rate Contract in case of urgent demand arising out at time during the period of this Rate Contract.

BCCL does not guarantee you for the quantity to be purchased during currency of this Rate Contract.

21. **Stock:** You will keep sufficient stock of the stores to meet the as and when required by the DDO's without any interruption. However, the quantity to be supplied during tenure the Rate Contract is not fixed and will be on as and when required basis. It should be noted that the purchaser shall not be responsible to take over any quantity left over with the supplier after termination of the Rate Contract.

22. **Warrantee/Guarantee:** The firm shall be fully responsible for supply of quality products and the lubricants should meet the stringent test requirements of IS Specification. The firm shall ensure that the lubricants delivered to the Area/Projects are exactly as per the specifications/grades mentioned in the Rate Contract, have correct properties as per relevant BIS and International Standards and are suitable for the purpose for which the lubricants are recommended by the Original Equipment Manufacturers.

The firm shall have to replace such stores, which may require replacement under the above warranty, free of cost.

23. **Monthly Statement of Delivery:** You are requested to submit a statement in duplicate by the 5th day of every month to this office showing the supply order and its position as on the last day of the previous month, in the format given below:

Sl.	Order Ref.	Consignee	Order Qty. & Value	Qty. Supplied & Value	Balance Qty.&Value	Remark
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24. **After Sales Service:** You shall provide after sales service promptly as and when required by BCCL.

25. **Short Closure:** BCCL reserves the right to short close this Rate Contract at any time.

26. This Rate Contract is subject to the other terms and conditions of the NIT and BCCL's General Terms and Conditions of supply of stores unless otherwise specified herein.

Yours faithfully,
For and on behalf of
Bharat Coking Coal Limited

(Muni Lall)
AM(MM)

(AK Choudhary)
CM(MM)

Copy Distribution:

1. GM(Excvn.), CGM(E&M), GM(Admn.), GM(Excv.) Work-shop&CHP
2. GM, All Areas/Projects of BCCL, CGM, Washery Division, BCCL.
3. GM(F)(PUR), MM DIVISION, CM(Pay), BCCL, Koyla Bhawan
4. Company Secretary, BCCL For kind information to the Board of Directors.
5. CM(F), Washery Division, BCCL
6. Area Manager(Materials), All Area/Projects of BCCL, Depot Officer, All Washeries of BCCL.
7. Area Manager(Finance), All Area/Projects of BCCL, EWZ, WWZ, & All Washeries of BCCL
8. GM(MM) - ECL, CCL, NCL, SECL, MCL, CMPDIL
9. Office Copy/.Master Copy.

This has been approved by BCCL Board in their 279th meeting held on 03.07.11 at Dhanbad.

